



Field Name	Data Definition	Comment
Company ID	Integer	
Parent ID	Integer	<i>Optional</i>
Ultimate Parent ID	Integer	<i>Optional</i>
Company	Text (200)	
Physical Address	Text (100)	
Physical City	Text (30)	
Physical State	Text (2)	
Physical Zip	Text (12)	
Physical County	Text (30)	
Latitude	Text (16)	
Longitude	Text (16)	
Mailing Address	Text (100)	
Mailing City	Text (30)	
Mailing State	Text (2)	
Mailing Zip	Text (12)	
Phone	Text (12)	
Alternate Phone	Text (12)	
Toll Free	Text (12)	
Fax	Text (12)	
Website	Text (100)	
Employees on Site	Integer	
Min Sales	Double	<i>Available by Special Request Only</i>
Max Sales	Double	<i>Available by Special Request Only</i>
Annual Sales	Text (25)	<i>Optionally Include Estimated Sales</i>
Square Footage	Double	<i>Optionally Include Estimated Sales</i>
Year Established	Text (4)	
Area of Distribution	Text (13)	
Ownership	Text (29)	
Imports (Y/N)	Text (1)	
Woman Owned (Y/N)	Text (1)	
Minority Owned (Y/N)	Text (1)	
Veteran Owned (Y/N)	Text (1)	
ISO Ratings	Text (100)	
Business Description	Text (254)	
Brand Names	Text (254)	
Primary SIC Code	Text (6)	
Primary SIC Code Description	Text (60)	<i>Optional</i>
SIC Code 2	Text (6)	
SIC Code 2 Description	Text (60)	<i>Optional</i>
SIC Code 3	Text (6)	
SIC Code 3 Description	Text (60)	<i>Optional</i>
SIC Code 4	Text (6)	
SIC Code 4 Description	Text (60)	<i>Optional</i>
NAICS Code	Text (6)	
NAICS Code Description	Text (110)	<i>Optional</i>
Most Recent User Note	Text (255)	<i>Optional</i>
Executive 1 Salutation	Text (5)	

Executive 1 First Name	Text (20)	
Executive 1 Middle Name	Text (20)	
Executive 1 Last Name	Text (70)	
Executive 1 Suffix	Text (20)	
Executive 1 Title	Text (125)	
Executive 1 Abbreviated Title	Text (75)	
Executive 1 Direct Email	Text (100)	<i>Pro+ Version Only</i>
Executive 1 Direct Phone	Text (25)	<i>Pro+ Version Only</i>
Executive 2 Salutation	Text (5)	
Executive 2 First Name	Text (20)	
Executive 2 Middle Name	Text (20)	
Executive 2 Last Name	Text (70)	
Executive 2 Suffix	Text (20)	
Executive 2 Title	Text (125)	
Executive 2 Abbreviated Title	Text (75)	
Executive 2 Direct Email	Text (100)	<i>Pro+ Version Only</i>
Executive 2 Direct Phone	Text (25)	<i>Pro+ Version Only</i>
Executive 3 Salutation	Text (5)	
Executive 3 First Name	Text (20)	
Executive 3 Middle Name	Text (20)	
Executive 3 Last Name	Text (70)	
Executive 3 Suffix	Text (20)	
Executive 3 Title	Text (125)	
Executive 3 Abbreviated Title	Text (75)	
Executive 3 Direct Email	Text (100)	<i>Pro+ Version Only</i>
Executive 3 Direct Phone	Text (25)	<i>Pro+ Version Only</i>
Executive 4 Salutation	Text (5)	
Executive 4 First Name	Text (20)	
Executive 4 Middle Name	Text (20)	
Executive 4 Last Name	Text (70)	
Executive 4 Suffix	Text (20)	
Executive 4 Title	Text (125)	
Executive 4 Abbreviated Title	Text (75)	
Executive 4 Direct Email	Text (100)	<i>Pro+ Version Only</i>
Executive 4 Direct Phone	Text (25)	<i>Pro+ Version Only</i>
Executive 5 Salutation	Text (5)	
Executive 5 First Name	Text (20)	
Executive 5 Middle Name	Text (20)	
Executive 5 Last Name	Text (70)	
Executive 5 Suffix	Text (20)	
Executive 5 Title	Text (125)	
Executive 5 Abbreviated Title	Text (75)	
Executive 5 Direct Email	Text (100)	<i>Pro+ Version Only</i>
Executive 5 Direct Phone	Text (25)	<i>Pro+ Version Only</i>
Executive 6 Salutation	Text (5)	
Executive 6 First Name	Text (20)	
Executive 6 Middle Name	Text (20)	
Executive 6 Last Name	Text (70)	
Executive 6 Suffix	Text (20)	
Executive 6 Title	Text (125)	
Executive 6 Abbreviated Title	Text (75)	
Executive 6 Direct Email	Text (100)	<i>Pro+ Version Only</i>

Executive 6 Direct Phone	Text (25)	<i>Pro+ Version Only</i>
Executive 7 Salutation	Text (5)	
Executive 7 First Name	Text (20)	
Executive 7 Middle Name	Text (20)	
Executive 7 Last Name	Text (70)	
Executive 7 Suffix	Text (20)	
Executive 7 Title	Text (125)	
Executive 7 Abbreviated Title	Text (75)	
Executive 7 Direct Email	Text (100)	<i>Pro+ Version Only</i>
Executive 7 Direct Phone	Text (25)	<i>Pro+ Version Only</i>
Executive 8 Salutation	Text (5)	
Executive 8 First Name	Text (20)	
Executive 8 Middle Name	Text (20)	
Executive 8 Last Name	Text (70)	
Executive 8 Suffix	Text (20)	
Executive 8 Title	Text (125)	
Executive 8 Abbreviated Title	Text (75)	
Executive 8 Direct Email	Text (100)	<i>Pro+ Version Only</i>
Executive 8 Direct Phone	Text (25)	<i>Pro+ Version Only</i>
Executive 9 Salutation	Text (5)	
Executive 9 First Name	Text (20)	
Executive 9 Middle Name	Text (20)	
Executive 9 Last Name	Text (70)	
Executive 9 Suffix	Text (20)	
Executive 9 Title	Text (125)	
Executive 9 Abbreviated Title	Text (75)	
Executive 9 Direct Email	Text (100)	<i>Pro+ Version Only</i>
Executive 9 Direct Phone	Text (25)	<i>Pro+ Version Only</i>
Executive 10 Salutation	Text (5)	
Executive 10 First Name	Text (20)	
Executive 10 Middle Name	Text (20)	
Executive 10 Last Name	Text (70)	
Executive 10 Suffix	Text (20)	
Executive 10 Title	Text (125)	
Executive 10 Abbreviated Title	Text (75)	
Executive 10 Direct Email	Text (100)	<i>Pro+ Version Only</i>
Executive 10 Direct Phone	Text (25)	<i>Pro+ Version Only</i>
Executive 11 Salutation	Text (5)	
Executive 11 First Name	Text (20)	
Executive 11 Middle Name	Text (20)	
Executive 11 Last Name	Text (70)	
Executive 11 Suffix	Text (20)	
Executive 11 Title	Text (125)	
Executive 11 Abbreviated Title	Text (75)	
Executive 11 Direct Email	Text (100)	<i>Pro+ Version Only</i>
Executive 11 Direct Phone	Text (25)	<i>Pro+ Version Only</i>
Executive 12 Salutation	Text (5)	
Executive 12 First Name	Text (20)	
Executive 12 Middle Name	Text (20)	
Executive 12 Last Name	Text (70)	
Executive 12 Suffix	Text (20)	
Executive 12 Title	Text (125)	

Executive 12 Abbreviated Title	Text (75)	
Executive 12 Direct Email	Text (100)	<i>Pro+ Version Only</i>
Executive 12 Direct Phone	Text (25)	<i>Pro+ Version Only</i>
Executive 13 Salutation	Text (5)	
Executive 13 First Name	Text (20)	
Executive 13 Middle Name	Text (20)	
Executive 13 Last Name	Text (70)	
Executive 13 Suffix	Text (20)	
Executive 13 Title	Text (125)	
Executive 13 Abbreviated Title	Text (75)	
Executive 13 Direct Email	Text (100)	<i>Pro+ Version Only</i>
Executive 13 Direct Phone	Text (25)	<i>Pro+ Version Only</i>
Executive 14 Salutation	Text (5)	
Executive 14 First Name	Text (20)	
Executive 14 Middle Name	Text (20)	
Executive 14 Last Name	Text (70)	
Executive 14 Suffix	Text (20)	
Executive 14 Title	Text (125)	
Executive 14 Abbreviated Title	Text (75)	
Executive 14 Direct Email	Text (100)	<i>Pro+ Version Only</i>
Executive 14 Direct Phone	Text (25)	<i>Pro+ Version Only</i>
Executive 15 Salutation	Text (5)	
Executive 15 First Name	Text (20)	
Executive 15 Middle Name	Text (20)	
Executive 15 Last Name	Text (70)	
Executive 15 Suffix	Text (20)	
Executive 15 Title	Text (125)	
Executive 15 Abbreviated Title	Text (75)	
Executive 15 Direct Email	Text (100)	<i>Pro+ Version Only</i>
Executive 15 Direct Phone	Text (25)	<i>Pro+ Version Only</i>